

MEMORANDUM OF UNDERSTANDING

BETWEEN



"Defence Institute of Advanced Technology (DIAT), Pune

AND



Navshyadri Group of Institution,s

Faculty of Engineering Naigaon, Pune

(NAAC A Grade Accredited)

At. Naigaon (Nasrapur Tal. Bhor, Dist, Maharashtra 412213, INDIA

E-Mail ID – tpongifoe@gmail.com Web Address: - <https://www.navsahyadri.edu.in/>



Memorandum of Understanding (MoU)

This Memorandum of Understanding is hereby executed on 18th August 2023 between **Defence Institute of Advanced Technology (DIAT), Pune**, represented through Mr. Surjit BU-Operations, Authorized Signatory, Authorized Signatory in **ONE PART** and Nav Sahyadri Group of Institute ,Pune in **second Part**.



An individual can experience the resources and facilities of a relax and the calm peacefulness in this campus at once. Ever since its establishment has helped persistently to improve in both curriculum and extra-curriculum activities. Global competitiveness has become the trademark in all technical institutes. Recognized by Government Globalization has hit the areas of Science and Technology and its established to stay in the long run and hence of Maharashtra and affiliated to the University of Pune, as well as an AICTE approved organization that develops and emphasizes the intimate relationship between the knowledge of the practical application in The foundation laid in the year 2010, NESGI. The organized structure of NESGI trains the individuals to strongly root the philosophy of training and research the society. NESGI provides a great platform for pursuing an designed academic pursuit.



Amidst the green beautiful Sahyadri Hills, overlooking the picture-esque Khadakwasla lake, is situated the Defence Institute of Advanced Technology, (DIAT), which came into existence on 1st May 1952 as Institute of Armament Studies at the sprawling campus of the College of Military Engineering, Dapodi, Pune DIAT, to meet the needs of Armed Forces, DRDO, Defence Quality Assurance, Defense Ordnance Factories, Directorate of Aeronautical Quality Assurance, and other Public Sector undertakings many specialized / customized PG courses are conducted. In addition to the Ph.D. & M.Tech. Courses, The Institute also conducts 1-1.5yr duration specific limited courses and a variety of specialised short term courses. DIAT opened its gates in the year 2006 for the general public, and since then has been admitting students in open category with scholarships to join its Ph.D / M.Tech programmes. To boost the ongoing research programmes and also to enhance quality of teaching and training the institute has introduced a scheme of "Visiting Professors/Scientists". The institute is on its way to take a quantum leap in the domain of technical education & research, specific to defense needs.

SCOPE OF THE MOU:

This MOU details the modalities and general conditions regarding collaboration Navsahyadri Group of Institution,s Faculty of Engineering Naigaon, Pune and Defence Institute of Advanced Technology, (DIAT), for enhancing, the availability of highly qualified manpower in the areas of Research without any prejudice to prevailing rules and regulations in NGIFOE Pune, Navsahyadri Group of Institution,s Faculty of Engineering Naigaon, Pune and Defence Institute of Advanced Technology, (DIAT). The areas of cooperation can be extended through mutual consent.



SCOPE AND TERMS OF INTERACTIONS

Navshyadri Group of Institution,s Faculty of Engineering Naigaon, Pune

And

Defence Institute of Advanced Technology, (DIAT) shall encourage interactions between the Engineers, Research fellows, faculty members and students of both the organizations through the following arrangements:

- a) Exchange of personnel through deputation for special subject periods.
- b) Organization of Joint conferences and seminars, Industrial visits, Expert lectures etc. Monitor process of organizing industry based projects for students.
- c) Practical training of Students/Staff of Navshyadri Group of Institution,s Faculty of Engineering Naigaon, Pune at Defence Institute of Advanced Technology, (DIAT).
- d) Navshyadri Group of Institution,s Faculty of Engineering Naigaon, Pune & Defence Institute of Advanced Technology, (DIAT). Would arrange discussion sessions for the staff and students, which will help to design its Syllabus, Vision & Mission of the Institute & Departments, Program Objectives, Course Outcomes/Objectives according to SPPU, as well as organize industrial visit , Seminars, Expert Talks, Project Guidance.

SHARING OF FACILITIES

- a) Navshyadri Group of Institution,s Faculty of Engineering Naigaon, Pune and Defence Institute of Advanced Technology, (DIAT) shall make provisions to share their respective important R&D facilities & Infrastructure in order to promote academic and research interaction in the areas of co-operation.
- b) **Navshyadri Group of Institution,s Faculty of Engineering Naigaon, Pune** and Defence Institute of Advanced Technology, (DIAT) shall provide access to the library facilities to scientists' members of faculty and students as per the prevailing rules and norms in the respective institutes.

EFFECTIVE DATE AND DURATION OF MOU

- a) This MOU shall be effective from the date of signing by competent authorities at both ends.
- b) The duration of the MOU shall be for a period of **three years** from the effective date.
- c) The MOU may be extended or terminated by a prior notice of not less than **three months** by either party or mutually specifically disclosing the intension to withdraw from MoU. However, termination of the MOU will not in any manner affect the interests of the students/faculty/scientists who have been admitted to pursue a program under the MoU.
- d) Any clause or article of the MOU may be modified or amended by mutual agreement of DIAT and NGOIFOE Pune.



MISCELLANEOUS

The MoU is purely Knowledge sharing base Navshyadri Group of Institution,s Faculty of Engineering Naigaon, Pune and Defence Institute of Advanced Technology, (DIAT) shall not, during the term of this agreement directly or indirectly, solicit or offer employment or engagement to any of the personnel of other party.


After this agreement has been signed, the exercise shall be taken in co-ordination with each other.


IN WITNESS WHERE OF PARTIES HERE TO HAVE ENTERED INTO THIS AGREEMENT EFFECTIVE AS ON THE DATE AND YEAR FIRST WRITTEN ABOVE.

THE MOU IS FOR STUDENT EXCHANGE FOR INTERNSHIP AND SUPPORT ACADEMICALLY FOR CONFERENCES & WORKSHOPS. IT IS COMPLETELY FOR ACADEMIC KNOWLEDGE SHARING.



Principal
Navshyadri Group of Institution,s
Faculty of Engineering Naigaon, Pune
Principal
Navsahyadri Education Society's
Group of Institutions,
Faculty of Engineering
Gat No. 69,70,71, Naigaon, Tal. Bhor
Dist. Pune - 412213


Officers
Defence Institute of Advanced Technology,
(DIAT) Pune



President
NGIFOE Pune
President
Navsahyadri Education Society,
Pune.





NAVSAHYADROI EDUCATION SOCIETYS GROUP OF INSTIUTIONS
FACULTY OF ENGINEERING, NAIGAON, PUNE


A.Y. 2023-24



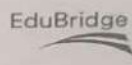

Navsahyadri Group of Institutes

Faculty of Engineering

Approved by AICTE, UGC, Recognized by Govt. of Maharashtra,
Affiliated to Savitribai Phule Pune University, DTE - Mumbai



NAAC GRADE "A"



Memorandum of Understanding

This Memorandum of Understanding is hereby executed on 23rd Sep between **Edubridge india**, having its head office at 401, **Kushwah Chambers, 702 Makwana Rd, Gamdevi, Marol Andheri (E)**, represented through Mr. Surjit BU- Operations, Authorized Signatory, Authorized Signatory in **ONE PART** and Nav Sahyadri Group of Institute, Pune in **second Part**.

Background of Edubridge Learning :


EduBridge is India's leading Workforce Development Platform that helps learners in building careers with leading corporates through training & other career building services.

EduBridge is an Integrated Workforce Development Organization started by IIM alumni & professors in October 2009, EduBridge impacts the entire Career Development life cycle of the unemployed youth of the country. We help the unemployed youth to understand their strengths, build tomorrow's skills needed by recruiters and secure employment with them, thereby building sustainable careers for our beneficiaries.

With more than a decade of experience, we have trained over 150,000 youth and placed around 100,000 learners in more than 300 companies across the country. We have an offline presence across 18 states, extensive local networks & ecosystems, tried and tested tech architecture and strong relationships with recruiters, corporate and the youth; we have grown our online business as an Integrated Workforce Development Platform for the youth's journey from a learner to a productive member of the workforce.

EduBridge has a diversified business model with revenue coming from Learning Solutions, Career Solutions and Talent Solutions. Headquartered in Mumbai, EduBridge has offices across India and a strong team of over 500 employees..

Nav Sahyadri Group of Institute, Pune
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Global competitiveness has become the trademark in all technical institutes. Recognized by Government Globalization has hit the areas of Science and Technology and its established to stay in the long run and hence of Maharashtra and affiliated to the University of Pune, as well as an AICTE approved organization.
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The organized structure of NESGI trains the individuals to strongly root the philosophy of training and research the society. NESGI provides a great platform for pursuing an designed academic pursuit.



Sr. No. 69, 70, 71, Naigaon (Nasrapur), Tel. - Bhor, Dist - Pune - 412 213.
Tel. : + 91 9970060776, 7769937097 Fax : +91 2113 273277 | E-mail : director@navsahyadri.edu.in

www.navsahyadripharmacy.edu.in



NAVSAHYADROI EDUCATION SOCIETYS GROUP OF INSTIUTIONS
FACULTY OF ENGINEERING, NAIGAON, PUNE

A.Y. 2023-24



Navsahyadri Group of Institutes
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NAAC GRADE "A"



Ref No: NGI/NGIFOE/2023-24/

Date: 25/09/2023

Memorandum of Understanding


It has been decided that **Mr. Rahul K. Undegaonkar** will work as Training and Placement Consultant for Navsahyadri Group of Institutions with immediate effect from 25th September 2023 for Faculty of Engineering Pune (A.Y. 2023-24), for Computer Engineering and Electrical Engineering (100 students out of which 70 students are from Computer Engineering department and 30 from Electrical Engineering department.

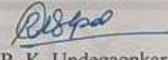
The responsibilities of Mr. R. K. Undegaonkar are as follows

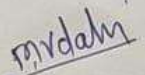
- Mr. R. K. Undegaonkar will arrange on campus and off campus placement drives for these 100 students of NGI.
- Bringing the companies and communicating with them for recruitment.
- The annual salary of the students should be a **package of 2.80 LPA and above**.
- Mr. R. K. Undegaonkar will visit monthly twice to NGI for counseling & placement activities, he is seating at T&P office with Prof. B. M. Borhade sir.
- Finding, finalizing CSR partners for Training and communicating to Prof. Bhushan Borhade

The responsibilities of NGIFOE are as follows

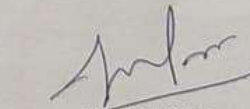
- Hospitality of company professionals and arranging the drives at NGIFOE is responsibilities of college. TA & DA for company panel members is responsibility of college.
- Maintaining 100% attendance of candidates to those placement drives is responsibilities of college.
- Bus Facility for monthly two day visit of Mr. R. K. Undegaonkar
- Monthly Placement status and payout will be given to Mr. R. K. Undegaonkar by 15th of every month as per understanding (As decided Rs. 4000 per candidate placed on salary package of **2.8 LPA and onwards**).
- Execution of the free trainings through CSR activity with the help of Mr. R. K. Undegaonkar.


Prof. B. M. Borhade
TPO (NGIFOE)


Mr. R. K. Undegaonkar
Consultant


Dr. Manojkumar Dalvi
Principal (NGIFOE)



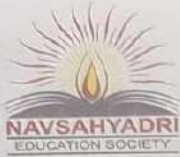

Mr. P. N. Suke
President (NGI)

Principa,
Navsahyadri Education Society's
Group of Institutions,
Faculty of Engineering
Gat No. 69,70,71, Naigaon, Tal. Bhor
Dist. Pune - 412213



NAVSAHYADROI EDUCATION SOCIETYS GROUP OF INSTIUTIONS
FACULTY OF ENGINEERING, NAIGAON, PUNE

A.Y. 2023-24



Navsahyadri Group of Institutes

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NAAC GRADE "A"



Automaton AI

Artificial Intelligence

Centers of Excellence (CoEs)

(In association with ADVIT™ AI Labs)

Center for Excellence (CoE) is to enhance student specialized skills and expertise and purposely disseminate that knowledge within students. CoEs should not be confused with Communities of Practice (CoPs), sometimes it referred to as guilds. In the last few years we've seen by using Artificial Intelligence many projects are developed i. e. future generation of real application to help their continuous improvement efforts.

Objective :

- **Identifying techniques** : Experts will work with students and with the staffs that they are expert, to identify potential techniques (practices, strategies, principles) that they can help students to adopt to improve the way that they work.
- **Sharing techniques** : Experts will help students to share techniques that they find effective with one another. Helping to build a learning organization is the primary way for CoE experts to scale their efforts and better yet work their way.
- **Capturing techniques** : CoE Experts will work with students to capture viable techniques so as to build technocrat students memory around their processes and strategies.
- **Supporting student teams** : The primary mission for CoE coaches is to support individual student and their team learning.
- **Organizing communities of practice (CoPs)** : Very often a CoE will initiate, or at least support the initiation of, one or more communities of practice (CoP) to aid their educational efforts. For example, an AI CoE may help to organize an AI CoP, ML CoP.



**NAVSAHYADROI EDUCATION SOCIETYS GROUP OF INSTIUTIONS
FACULTY OF ENGINEERING, NAIGAON, PUNE**

A.Y. 2023-24

- **Governing improvement** : A CoE will often collect and track a collection of metrics to help them both govern and to justify student technical enhancement.
- **Startup Guidance** : A CoE will help to student convert their idea to startup development to become a entrepreneur.
- **Research and Development** : A CoE will help research activities also implementation of product up to patent filling.

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**Navsahyadri Group of Institute Faculty of Engineering (NGIFOE), Naigaon,Pune
AND
Automaton AI, ADVIT AI labs, Pune**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 20th of July 2023 – 20th July 2024 by and between.

Navsahyadri Group of Institute Faculty of Engineering (NGIFOE), Naigaon,Pune, the First Party represented herein by its Principal / Director / Head of Computer Department **Navsahyadri Group of Institute Faculty of Engineering (NGIFOE), Naigaon,Pune, And Automaton AI, Pune**. The Second party, and represented herein by its **Mr. Bhushan Muthiyan** CEO, **Automaton AI**.

WHEREAS:

A) First Party is a Higher Educational Institution named : **Navsahyadri Group of Institute Faculty of Engineering (NGIFOE), Naigaon,Pune**

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.

D) **Automaton AI, Pune**, - the Second Party is engaged Center of Excellence in Artificial Intelligence, Machine Learning, Data Science.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.



**NAVSAHYADROI EDUCATION SOCIETYS GROUP OF INSTIUTIONS
FACULTY OF ENGINEERING, NAIGAON, PUNE**

A.Y. 2023-24

1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2

SCOPE OF THE MoU

2.1 Center of Excellence (CoE) will be involved with many of the activities of Continuous Improvement in Identifying techniques , Sharing techniques, Capturing techniques, Supporting student teams, Organizing communities of practice (CoPs), Governing improvement, R&D, Startup Guidance.

2.2 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.

2.3 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.4 Placement of trained students: second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.

2.5 There is no financial commitment on the part of the **Navsahyadri Group of Institute Faculty of Engineering (NGIFOE), Naigaon,Pune .**, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.

2.6 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

CLAUSE 3

VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4

RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

Second Party

mydahi

Bhushan

Principal
Principal

CEO/Director

Navsahyadri Education Society's
Group of Institutions,
Faculty of Engineering
Gat No. 69,70,71, Naigaon, Tal. Bhor
Dist. Pune - 412213

Automaton AI
Infosystem Pvt. Ltd.



AGREEMENT

This Agreement is made at <Pune>, <Maharashtra> on 8th March 2023.

BETWEEN

Gimarsoft Education Services Pvt. Ltd., hereinafter referred to as "**Party 1**", a private limited company incorporated under the Companies Act, 1956 and having its corporate office at situated at C /204 , 2nd Floor, Pioneer Urban square , Sector -62 , Gurgaon 122102 through its Authorized Signatory, (hereinafter referred to as which expression shall unless repugnant to the meaning or context hereof, be deemed to include its heirs, executors, administrators, its agents and permitted assigns), of the One part. The GST details are as below:

- **GST NUMBER - 06AAF CG9583Q6ZJ**
- **PAN NUMBER - AAF CG9583Q**
- **MSME UAN – HR05E0003549**
- **STATE - HARYANA**
- **FINANCE PERSON- finance@collegedekho.com**

AND

Navasahyadri Group of Institutes, Faculty of management- MBA having its campus located in <Pune>, <Maharashtra> (hereinafter referred to as "**Party 2**", expression shall unless repugnant to the meaning or context here of, be deemed to include its, executors, administrators, agents and permitted assigns), of the one part. The GST details are as below:

- **GST NUMBER – Not Available**
- **PAN NUMBER – AABTN24545F**
- **STATE – Maharashtra**
- **OFFICE ADDRESS – Sr. No. 69, 70, 71 Nasrapur, Naigaon, Maharashtra 412213**
- **FINANCE PERSON- Ramchandra K khopade**
- **MAIL ID / PHONE NUMBER- ramkhopade1604@gmail.com, 9823685152**

WHEREAS "**PARTY 1**" is carrying on the business in the field of education through marketing services, advertising solutions, e-commerce and all other types of electronic media, as well as provides various services like counseling, advertising etc. to the educational institutes, through its website in the name of www.collegedekho.com.

WHEREAS "**Party 2**" has requested "**Party 1**" to promote the business of "**Party 2**" and Counsel students/applicants to take admissions in various Courses offered by "**Party 2**".

This Agreement has been entered into by and between both the parties on the following terms and conditions:

1. DURATION

This Agreement will be valid for the admission season for 2023 batch or Admissions Deadline of "**Party 2**" whichever is earlier. This Agreement may be extended for such further period(s) and on such terms and conditions with mutual consent of both parties.

2. SCOPE OF SERVICES

"Party 1" through its various resources shall advertise the courses of "**Party 2**" and counsel the Applicants/Students to join the courses available at "**Party 2**".

- 2.1 "**Party 1**" hereby engages the services for promotion of courses offered by "**Party 2**" mentioned in ANNEXURE B to this agreement.
- 2.2 "**Party 2**" shall provide all the support and one point of contact that is necessary to make a sale/enrollment application/registration including courses details, billing & training.

- 2.3 "Party 1" hereby will act as a facilitator between "Party 2" and prospective students for the enrolment support
- 2.4 "Party 2" will inform on any new Course introduction / course discontinuation/ prospectus changes / fee structure changes or other relevant data related to courses/syllabus and will assist during Campus visits of applicants/students.
- 2.5 "Party 1" can package/bundle "Party 2" products with its other offerings, as part of its marketing activities to maximize sales/enrollments.
- 2.6 "Party 1" can use all its distribution modes for promotion of "Party 2" through its various modes of promotion including offline, online, media, tele sales , brochures, banners, Google, Facebook etc.
- 2.7 Geography Targeted – Pan India across all courses of "Party 2".

3. SERVICE CHARGE AND OTHER ITEMS:

"Party 2" shall pay Service Charge as per terms and conditions as mentioned in **ANNEXURE A** to this agreement. All payments released by "Party 2" will be exclusive of all applicable taxes. Further, treatment of payment will happen as mentioned in the payment terms below. Any delays in payment will lead to termination of this agreement.

4. TERMINATION

This agreement can be terminated by giving one month notice by either party after fulfilling their obligations with mutual consent of both parties.

5. CONFIDENTIALITY

This document, other documents concerning the SERVICES and all confidential information exchanged in accordance with the terms of Service are to be kept strictly confidential by the parties except to their advisors, on a need to know basis, for the purpose of implementing the transactions contemplated by this Agreement and to the extent that disclosure is required by law. All symbols, logos, data, content, strategies and other intellectual capital of this Agreement would be kept strictly confidential by both the parties. The obligations of "Party 2" under this and above provisions shall survive even after the termination of this Agreement.

6. GOVERNING LAW & JURISDICTION:

This Agreement, the construction and enforcement of its terms and the interpretation of the rights and duties of the Parties hereto shall be governed by the laws of India and shall be subject to the jurisdiction of the courts of New Delhi. This Agreement is executed in English language which shall prevail over any translation thereof.

IN WITNESS WHEREOF the parties hereto have hereunto set and subscribed their respective hands the day and year first hereinabove written.

ANNEXURE A

1. The **Contract Value** for this agreement is 11 lac plus applicable taxes, out of which **4 lacs plus applicable taxes** is towards the **One-time Enrolment set up fee** & **7 lacs plus taxes** is for the variable payout of 10 admissions.

"Party 1" will be responsible to provide below mentioned services against this enrolment set up fee within seven days of signing of this agreement:

One time set up services:

1. Campaign Set up
2. Micro-site/banner on CollegeDekho.com website – State page
3. Brand listing Set up- State page
4. CAF (Common Application Form) onboarding on Collegedekho.com website
5. Creation of Landing page.
6. Assignment of dedicated Campus/College coordinator.
7. Monthly dash board to track the ongoing campaigns.

2. The **"Variable Service fee"** i.e. variable payout will be paid to **collegedekho.com (Party 1)** for every admission. The variable payout will be as under: Party 1 on best effort basis will try to maximize the enrolment numbers

Slab:

Admissions	Variable Service Fee (without GST)
0 to 10	Inbuilt in the contract
11 to 15	1,25,000+ GST
16 and above	1,50,000+ GST

General terms

- For International Students / category students, the service fee payable will be similarly priced as above variable payout slab of the overall course fee charged by "Party 2".
- "Party 2" will make the contract value payments at time of signing the agreement and the balance payment if any post reconciliation by 30th of sept 2023 or end of enrolment season whichever is earlier .
- The leads shared with institute the must be acknowledged manually or through a LMS within 24 hours (excluding weekends) else they will be deemed accepted. The Leads shared on weekends must be acknowledged by Monday.
- For all the leads /Forms sell by "Party 1" will have a unique identification number which will be used to claim/verify for admission. "Party 1" will retain the amount of form sales collected from the students.

Gimarssoft Education Services
Private Limited

Gimarssoft Education Services
Private Limited

Navasahyadri Group of
Institutes, Faculty of management

Sign:

Sign:

Sign:



Name: (Account Manager)
Authorized Signatory:
Date: Date:

Name: Dr. Tanay Baberke
Authorized Signatory: Director
Date: 8th March 23

Director,
Faculty of Management (MBA & MCA),
Navsahyadri Education Society's
Group of Institutions
Naigaon, Pune - 412 213

ANNEXURE-B LIST OF COURSES

Proposed	Tuition Fee per year	Incentive Amt per student enrolled
MBA++	6,50,000	1,00,000+ GST

ANNEXURE-C PAYMENT TERMS

With reference to the above agreement, the payment terms will be as follows:

1. The "Party 2" will make payment of advance amount of Rs 5,00,000 out of which 1 lac at the time of signing an agreement and remaining 4 lac by 20th of march .
2. The "Party 2" agrees to make subsequent payment in tranches as mentioned below:

Milestone	Payment Value
No of admission	
At the time of Signing of Agreement.	Rs. 5,00,000+ GST
6-8 admission	Rs. 3,00,000+ GST
9-11 admission	Rs. 3,00,000+ GST
12-14 admission	Rs. 3,00,000+ GST

3. For the purpose of understanding, admission means any deposit made by the student towards blocking his / her seat in the form of registration / provisional admission etc.
4. One time enrolment setup cost which is mentioned in Annexure A is combination of fixed and variable, apart from Rs. 1 lac entire amount is adjustable or refundable against admission number.
5. "Party 2" agrees to share 50% value of Form filled by "Party 1" on the website of the "Party 2". The 50% value does not include the forms for which admission has been done. The final payment of the forms will be paid at the end of admission season or 30th of September which ever is earlier.
6. Further to the above "Party 1" will deduct variable fee as per agreement for cases where "full 1st semester fee" is accounted through "Party 1" platform.
7. In case of shortfall against the contracted number of admissions, "Party 1" will refund any additional amount on prorata basis that "Party 2" has paid in excess upon final reconciliation.

8. The payment can be made in form of Net banking, Cheque, DD. The Cheque shall be made in favor of "Girnarsoft Education Services Private Limited".
9. The required bank details for online payment will be as follow:

BENEFICIARY: GIRNARSFT EDUCATION SERVICES PRIVATE LIMITED
BANK: KOTAK MAHINDRA BANK
BRANCH: SARDAR PATEL MARG, JAIPUR
ACCOUNT NUMBER: 8711591152
IFSC CODE: KKBK0000271

Girnarsoft Education Services Girnarsoft Education Services

Private Limited

Private Limited

Sign:

Sign:

Name:


(Account Manager)

Authorized Signatory:

Date:

Date:

Navsahyadri Group of
Institutions Pune

Sign: 
Name: *Dr. Tanaji Dabade*
Authorized Signatory: *D. Dabade*
Date: *8th March 23*

Director,
Faculty of Management (MBA & MCA)
Navsahyadri Education Society's
Group of Institutions
Naigaon, Pune - 412 213

24th Jan2024

MEMORANDUM OF
UNDERSTANDING

Navsahyadri Group of Institutes
(NGi)- MBA, Pune



This Binding Memorandum of Understanding (hereinafter “Memorandum” or MOU”) is

Dated: 24-01-2024

BETWEEN

**Navsahyadri Group of Institutes (NGI)- MBA, Pune
Sr No 69,70,71,Naigaon(Nasarapur),Pune**

AND

**Gryphon Academy Pvt. Ltd. having its registered office at Office No. 301, Seasons
Businesssquare, Naiknavare, Seasons road, Sanewadi, Aundh, Pune, Maharashtra**

WHEREAS

- **The parties are interested in working together in connection with the Purpose which is described in this Memorandum.**
- **This Memorandum set out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.**
- **Each Party respectively is expected to act in good faith in accordance with this Memorandum.**

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:



PROJECT AND PURPOSE

- The Parties intend to investigate the prospect of working together and/or to actually work together, on a project which will be referred to as Training and Placement (“the Project”).
- The Project has the following purpose (“the Purpose”): Training and Placement of students of Navsahyadri Group of Institutes (NGI)- MBA, Pune

BINDING

- The Parties hereby acknowledge and agree that: The terms of this Memorandum are intended to be legally binding on the Parties hereto.
-

CHANGES TO MEMORANDUM

- This Memorandum may be amended at any time by agreement between the Parties.
- Any changes to the Memorandum must be made in writing and signed by the Parties.

GENERAL OBLIGATIONS

- Notwithstanding the non-binding nature of this Memorandum, the Parties will act in good faith and will use their best endeavours to achieve the Purpose and to give effect to the terms of this Memorandum.
- The Parties hereby acknowledge and agree that they will each respectively perform all acts and execute all documents as reasonably required in order to give effect to the terms of this Memorandum.
- Each Party agrees to cooperate in the spirit of mutual understanding and goodwill in order to develop the Parties’
- Relationships with one another and in order to pursue the Purpose.



ROLES OF PARTIES

(A) Gryphon Academy Pvt. Ltd. will have the following obligations in relation to the Project:

- Gryphon will prepare students of MBA according to the company requirements. Gryphon will ensure good number of opportunity for students to get placed.
- End to end Placement support will be provided which will include Training & Placement including industry expert guest lectures.
- Our trainers will conduct regular evaluation through test series and demo Interviews. (Test Series - Exclusive of the training hours)
- First Party and Second Party mutually will use their discretion with regard to all placement activities.
- Second Party will be represented as the main sourcing body.
- First Party will provide all the back end support.
- Gryphon will provide one year placement support to MBA students.
- Party 2 (NGI) to provide infrastructure for training such as Class Room, projector etc.
- NGI Will provide one point of contact for coordination of trainers.
- NGI will support to make plan of training schedule in consultation with Gryphon (which may sometime have to be arranged on Sundays)
- "This agreement can be cancelled at any point of time ,if the college (students/Faculty coordinator/Principal) finds that training is not appropriate/up to the mark. College will inform to Gryphon for changes required by email once and if the issue/training persist/not improved college have every right to terminate the MOU."

Payment terms and conditions would be as follows:

Training + Placement Services

Rs 5000 + 18% GST /Students for (60 students)

Aptitude, Soft skills, Customized Technical Trainings & Placement Services

Training Hours = 100 Hrs.

Payments Terms: 35% Advance before commencement of training and 40% after the completion of 50 Hrs of Training & 25% after the completion of 100 Hrs of Training



TIMING AND DURATION OF PROJECT

This Memorandum commences on 05-02-2024

The Parties will negotiate in good faith in order to sign a final and legally binding agreement in relation to the Project ("the Agreement") on or before 31-12-2024

This Memorandum will remain in effect until the mentioned training hours however placement support for the budgeted batch will continue till 31st December 2024.

GOVERNING LAW

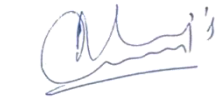
This MOU and all issues arising out of the same shall be construed in accordance with the laws of India.

SIGNED BY THE PARTIES THIS



Hon.P.N.Suke
President,NGI,Pune

Dr.Tanaji Dabade
Director,MBA



Mr. Shashi Bhat
Founder Director
Gryphon Academy Pvt. Ltd.



Memorandum of Understanding (MoU) between Kranti Industries Pvt. Ltd. and Navsahyadri Group of Institutes, Faculty of Management, Pune.

Subject: Summer Internship And Industrial Visit

Kranti Industries Pvt. Ltd. hereinafter shortly named as Kranti Industries hereby confirm to accept the proposal mooted by Navsahyadri Group of Institutes, Faculty of management, Pune, hereinafter shortly named as NESGI, for Summer Internship And Industrial Visit for the year 2020'-21

following terms and conditions:

1. It is clearly understood between Kranti Industries and NESGI that Kranti Industries will not charge any amount from any candidate for such Industrial Visit.
2. NESGI will also not take any money in the garb of registration fees, recruitment fees or any amount whatsoever nature from any candidate provided to Kranti Industries
3. NESGI agrees that Kranti Industries will not be held responsible for any claim, charges, demand or compulsion for taking on board the students from your institution and Kranti Industries shall take them on board / give offer to those candidates only which may be found suitable as per our organizational requirement /recruitment Parameter for Summer

5. Interns may get opportunity for pre-placement offer however it is not binding on Kranti Industries to recruit them.
6. If final placement is offered to the interns by Kranti Industries, there is no mandate for Kranti Industries to recruit them until and unless meet out the parameter / criteria set out by us to take them on board / give offer letter to them, and unless they are okayed by our team and our decision shall not be interfered by any of your staff / your institute in any manner whatsoever and choice to accept them as our prospective candidate shall be solely decided by us only.
7. NESGI further agreed that they shall not use the name and/ or trademark/ service mark/logo of Kranti Industries or the Affiliates of Kranti Industries / its group companies, subsidiaries, associates in any sales or marketing publication or advertisement, or in any other manner whatsoever without the prior written consent of Kranti Industries, unless specifically permitted by us in writing.
8. NESGI shall be liable to adhere and maintain the confidentiality of our details, documents, data, applications, papers, statements and business information, which is communicated/submitted (the "Confidential Information") by Kranti Industries or any of its representatives and will not disclose to anyone dealing / interacting with you. Our all documents and any other informatory data of whatsoever nature relating to the Company, its products, schemes, accounts, etc. which may come into the custody or in possession of, in pursuant to, or in connection with, this offer shall always be remain our sole and absolute property.

the prior written permission of Kranti Industries under the terms mentioned hereinabove.

For and on behalf of -

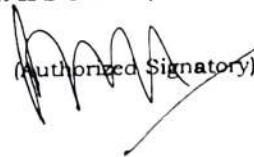
Kranti Industries Pvt. Ltd. Pune


(Authorized Signatory)

Dated: 28th January 2010

Navsahyadri Group of Institutes,
Pune

Dr. K S Charak, Director


(Authorized Signatory)



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding made and entered on 17th of October 2023, between

**Seventh Sense People Development Solutions Pvt Ltd,
Bengaluru.**

AND

**Navsahyadri Group of Institutes,
Pune.**

Whereas,

Seventh Sense People Development Solutions Pvt Ltd is engaged in the business of providing Campus Recruitment Training Program along with Placement Assistance – First Party.

Navsahyadri Group of Institutes, Pune is engaged in providing education to the students in the capacity of an educational institution– Second Party

Seventh Sense People Development Solutions Pvt Ltd and Navsahyadri Group of Institutes, Pune have decided to work together for mutual benefit with respective expertise in their fields, in providing training to the students of the college. Both the parties intended to record the terms and conditions of the Memorandum of Understanding in writing.

Now this Memorandum of Understanding witnessed that in consideration of the mutual covenant contained herein, the parties have agreed as follows:

Period of Memorandum of Understanding:

This Memorandum of Understanding is valid for a period of **36 months** from the date it is signed by authorized representatives from both the parties.

Statement of mutual intention:

First Party and Second Party hereby confirm their mutual intention to work together and co-operate with each other

***Please find below the details of training per year for MBA:-**

Batch	Course for MBA	Number of hours	Value Additions	Pricing per student (Exclusive of GST)
2024	Total 60 hours (15 hours Soft Skills +15 hours Communication Skills+30 hours Specilization Specific Training)	60	* Assessments *Certificates * Place Sense *Mock Interviews	Rs 2400/- +Gst
2025	Total 144 Hours (36 hours Aptitude+36 hours Business Analytics+36 hours Specilisation Specific Training +36 hours Excel Training & Entrepreneurship Devp Training)	144	*Assessments *Certificates *Place Sense *Mock Interviews	Rs 5000/- + Gst

- The full professional fees for the training should be paid as and when the training completes (within 10 days).
- First Party has agreed for a price freeze i.e. no increase in the prices for 36 months unless the Second Party opts for a new or additional service extended by the First Party.
- This MOU will be made void if there is deficiency found in the service offered by the First Party. However Second Party should produce appropriate documents to prove the same & Second Party to give 1 months' time to the First Party to rectify and improve.
- The timetable will be created as per mutual convenience of both the parties (6 hours per resource person of the First Party for everyday he/she is engaged by the Second Party).
- First Party will provide the complete report & feedback of the training & on the student's performance during the training.
- Second Party will provide Classrooms, Projectors, AV Systems & White/Black boards to conduct the training.
- First Party would assist the Second Party in the following aspects:

- Preparing the question papers and answer keys necessary for administering the examinations on behalf of the Second Party to its students
- Proctoring/Invigilating the entire examinations on behalf of the Second Party
- Evaluating the examinations on behalf of the Second Party and submitting the reports on student performance to the Second Party on a timely basis
- Providing necessary online support to the Second Party for the correct display of results and performance of its students for every examination conducted

- First Party will provide all the students with the printed book materials.
 - Online learning and assessments will be provided complimentary to the Second party by the First Party
 - Prior information should be given by the second party to the first party in the event of any classes being called off (At least a day in advance), else those hours will be considered for billing.
 - Seventh Sense via "**Place Sense**" would provide assured 25 placement opportunities through its partner and affiliated companies to all the students when they graduate to Final year of Engineering (2024 Batch students)
 - The deliverables are as mentioned below:
 - Minimum of 25 placement opportunities for every student.
 - Placement Assistance for 18 months (till 30th of December)
 - Minimum of Rs 3 LPA to a maximum of Rs 26 LPA starting salaries
 - No BPOs, no tech support opportunities (Even if extended will not be considered in the 25 opportunities)
 - Opportunities in top MNCs such as Flipkart, VMware, Oracle, Procter and Gamble, Cerner, ACE Designers, Schindler Electric, Shobha Developers, Ambuja Cements etc..
 - Special opportunities in select companies for students as per their branch of study
 - Company specific live training/Courses/Videos for the opportunities including videos and mock papers
 - All openings are full time, paid and with the client (no paid training, no free employment, no third party etc)
- In addition the students of CEC will get company specific LIVE training FREE for:
- TCS, • Infosys, • CTS, • Wipro, • Accenture, • IBM, • CapGemini, • NTT Data, • Hexaware &
 - Persistent Systems



In witness whereof the parties here to have here onto set their hands and seals the day and year first above - written

FIRST PARTY

SECOND PARTY

**Seventh Sense People
Development Solutions
Private Limited
Bangaluru.**

**Navsahyadri Group of
Institutes Pune.**

Name: Rajeev Swamy Sir
Designation: Vice- President
Date: 17/10/2023

Name: Tanaji Dabade Sir
Designation: Director
Date: 17/10/2023

original

Memorandum of Understanding (MOU) between Universal Construction Equipment India Pvt. Ltd. and Navsahyadri Group of Institutes, Faculty of Management, Pune.

Subject: Summer Internship And Industrial Visit

Universal Construction Equipment India Pvt. Ltd. hereinafter shortly named as UCE India hereby confirm to accept the proposal mooted by Navsahyadri Group of Institutes, Faculty of management, Pune, hereinafter shortly named as NESGI, for Summer Internship And Industrial Visit for the year 2023-24 following terms and conditions:

1. It is clearly understood between UCE India and NESGI that UCE India will not charge any amount from any candidate for such Industrial Visit.
2. NESGI will also not take any money in the garb of registration fees, recruitment fees or any amount whatsoever nature from any candidate provided to UCE India.
3. NESGI agrees that UCE India will not be held responsible for any claim, charges, demand or compulsion for taking on board the students from your institution and UCE India shall take them on board / give offer to those candidates only which may be found suitable as per our organizational requirement / recruitment parameter for Summer Internship.
4. The Offer for Summer Internship for students of NESGI institution shall not confer any guarantee to them [obligation on UCE India to hire them for our company.
5. Interns may get opportunity for pre-placement offer however it is not binding on UCE India to recruit them.
6. If final placement is offered to the interns by UCE India, there is no mandate for UCE India to recruit them until and unless meet out the parameter / criteria set out by us to take them on board / give offer letter to them, and unless they are okayed by our team and our decision be interfered by any of your staff / your institute in any whatsoever and choice to accept them as our prospective candidate shall be solely decided by us only.

7. NESGI further agreed that they shall not use the name and/ or trademark/ service mark/ logo of UCE India or the Affiliates of UCE India / its group companies, subsidiaries, associates in any sales or marketing publication or advertisement, or in any other manner whatsoever without the prior written consent of UCE India, unless specifically permitted by us in writing.
8. NESGI shall be liable to adhere and maintain the confidentiality of our details, documents, data, applications, papers, statements and business information, which is communicated/ submitted (the "Confidential Information") by UCE India or any of its representatives and will not disclose to anyone dealing / interacting with you. Our all documents and any other informatory data of whatsoever nature relating to the Company, its products, schemes, accounts, etc. which may come into the custody or in possession of, in pursuant to, or in connection with, this offer shall always be remain our sole and absolute property.
9. Further the confidentiality of our all the data / information etc. shall survive even after the termination of this arrangement / agreement and it shall be kept secret and confidential. NESGI shall not disclose in whole or in part of any information to any person / authority without

For and on behalf of:

Universal Construction Equipment
India Pvt. Ltd.

Navsahyadri Group of Institutes, Pune



Authorized Signatory)



Dr. K S Charak, Director
(Authorized Signatory)

Dated: 7th Oct 2023.